

# Alibaba.com verified Supplier



## Assessment Report

*Presented to*

**Fujian Nan Yun Packing Machinery Co., Ltd.**

**福建省南云包装设备有限公司**

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner <input type="checkbox"/> Same Legal Representative
Company Address	No.258, Donghuan Road, Shancheng Town, Nanjing County, Zhangzhou City, Fujian Province, China
City / Country:	Zhangzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cnzznyp
Gold Supplier Company Name:	Fujian Nan Yun Packing Machinery Co., Ltd.
Contact Person:	Ms. Xiamei Lian
Phone Number:	0086-15006001107
Fax Number:	N/A
Email:	ipackall@hotmail.com
Website Address (URL):	<a href="http://zznyp.en.alibaba.com">http://zznyp.en.alibaba.com</a>

*Service Provided by Intertek*

*Report No.: 22889166\_P+T*





Alibaba.com verified Supplier  
Assessment Report

Report No.: 22889166\_P+T

Report Number:	22889166_P+T	Assessment Type	Production & Trade Assessment
Date of Assessment:	16/Feb./2022	Report Date:	16/Feb./2022
Assessor's Name:	Tony Li	Validity Period:	17/Feb./2022 - 16/Feb./2023
Reviewed By:	Sammi Fang	Online Verification:	<a href="https://www.intertek.com.cn/ASVService/Home/IndexCN">https://www.intertek.com.cn/ASVService/Home/IndexCN</a>

**Important Notes:**

**Intertek's Disclaimer:**

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of contain liability limitation provisions.

**Alibaba.com's Disclaimer:**

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.



## Contents

<b>Section 1: Company Overview</b> .....	<b>5</b>
1.1 Legal Validity.....	5
1.2 Company Building Information .....	5
<b>Section 2: Human Resources</b> .....	<b>6</b>
2.1 Company Chart .....	6
2.2 Employee Headcount .....	6
2.3 Management.....	6
<b>Section 3: Current Export Situation</b> .....	<b>7</b>
<b>Section 4: Export Business Capacity</b> .....	<b>9</b>
4.1 Market Distribution (Previous 12 Months) .....	9
4.2 Main Clients.....	9
<b>Section 5: Production Capacity</b> .....	<b>10</b>
5.1 Annual Production Capacity (Previous Year).....	10
5.2 Production Capacity.....	10
5.3 Production Machinery .....	10
5.4 Testing Machinery .....	10
5.5 Subcontractors .....	10
<b>Section 6: Quality Assurance</b> .....	<b>12</b>
6.1.1 Quality Management System Certification .....	12
6.1.2 Product Certification .....	12
6.2 Quality Control Management.....	12
6.3 Supplier Management .....	13
6.4 After Sales Service .....	14
6.5 Overseas After Sales Service.....	14
<b>Section 7: Production Process Management</b> .....	<b>16</b>
<b>Section 8: R &amp; D Capacity</b> .....	<b>17</b>

Report No:	22889166_P+T	Report date:	16/Feb./2022	Assessed By	Tony Li	
CONFIDENTIAL		All Rights Reserved			Page No:	3 of 32



8.1 Current Situation .....17

8.2 R&D Real Case Description .....19

8.3 Design Process .....19

8.4 Design Devices .....19

**Section 9: Company Development / Expansion Plans .....20**

**Section 10: Production Flow .....21**

**Section 11: Certification & Photos .....22**

**Section 12: Company and Product Samples .....26**

**Section 13: Competitive Advantages .....29**

13.1 Product Group Capacity .....29

13.2 Real Case for Lower MOQ & Lead Time .....29

13.3 Real Case for Large Contract .....30

13.4 Overseas after-sales service capacity.....30

13.5 After-sales Service Capacity .....30

**Section 14: Service Capabilities .....31**

14.1 Experience with Large-scale Procurement Contracts .....31

14.2 Overseas Showroom .....31

14.3 Offline Trade Show .....31

**Section 15: Supply Chain Capability .....32**

15.1 Centralized Procurement .....32

15.2 Overseas Warehouse .....32

Report No:	22889166_P+T	Report date:	16/Feb./2022	Assessed By	Tony Li
CONFIDENTIAL		All Rights Reserved			Page No: 4 of 32



## Section 1: Company Overview

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91350627764097156R
Year Established:	16/Aug./2004	Validity Period:	16/Aug./2004-15/Aug./2054
Export Experience:	17 Years	Industry Experience:	17 Years
Registered Address:	(Shancheng Town Industrial Concentration Area) Sanbian Village Shancheng Town Nanjing, Zhangzhou, Fujian, China		
Company Address:	No.258, Donghuan Road, Shancheng Town, Nanjing County, Zhangzhou City, Fujian Province, China		
Is It Listed Company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code:	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Market Supervision Administration Bureau of Zhangzhou
Registered Capital:	RMB 50000000		
Corporate Representative:	Mr. Meishui Ke		
Industry:	Manufacturing and Marketing: Labeling Machine, Date Coding Machine, Laser Marking Machine		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Labeling Machine, Date Coding Machine, Laser Marking Machine		
<b>1.2 Company Building Information</b>			
Certification Type:	<input type="checkbox"/> Land Certification <input checked="" type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed		
Total Building Size:	41785	m <sup>2</sup>	
Number of Building(s) :	4		
Office Size:	7562	m <sup>2</sup>	



## Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD     GM[GM] --- ViceGM[Vice GM]     GM --- Admin[Admin. Dept.]     GM --- Finance[Finance Dept.]     GM --- Purchase[Purchase Dept.]     GM --- Sales[Sales Dept.]     GM --- Technical[Technical Dept.]     GM --- Production[Production Dept.]     GM --- Quality[Quality Dept.]           </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Vice GM	1	0	1	
Admin. Dept.	2	0	2	
Finance Dept.	6	0	6	
Purchase Dept.	1	0	1	
Sales Dept.	30	0	30	
Technical Dept.	20	0	20	
Production Dept.	75	0	75	
Quality Dept.	5	0	5	
<b>Total Number:</b>	141	0	141	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



### Section 3: Current Export Situation

Current Export Situation								
There are <u>5</u> foreign trading employees in the company.								
Working Experience	Headcount		Accepted Language	Listening & Speaking	Reading & Writing			
Over 30 Years	0		English	Yes	Yes			
21-30Years	0		N/A	N/A	N/A			
11-20 Years	3		N/A	N/A	N/A			
6-10 Years	1		N/A	N/A	N/A			
2-5 Years	1		N/A	N/A	N/A			
Less than 2 years	0		N/A	N/A	N/A			
Does the company have a valid export license?			<input checked="" type="checkbox"/> Yes		<input type="checkbox"/> No			
Export License Registration No.:			02888784					
Total Revenue (Previous Year, USD):			11500000					
Total Export Revenue (Previous Year, USD):			3450000					
Estimated Export Revenue (Current Year, USD):			3800000					
Trade Agents Employed Overseas:			<input type="checkbox"/> Yes		<input checked="" type="checkbox"/> No			
Nearest Port:			Xiamen Port					
Accepted Payment Terms			<input checked="" type="checkbox"/> FOB		<input checked="" type="checkbox"/> CIF		<input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR	
Accepted Payment Type:			<input checked="" type="checkbox"/> L/C		<input checked="" type="checkbox"/> T/T		<input checked="" type="checkbox"/> Credit Card	
			<input checked="" type="checkbox"/> Cash		<input checked="" type="checkbox"/> West Union		<input checked="" type="checkbox"/> Money Gram	
			<input checked="" type="checkbox"/> Paypal		<input checked="" type="checkbox"/> Moneybooker			
Average lead time from product order confirmation to production delivery (products exiting the factory):								
Product Category			Num	Unit				
Labeling Machine			3	Days				
Date Coding Machine			1	Day				
Laser Marking Machine			5	Days				
Average Sampling Time								
Product Category			Lead Time					
Labeling Machine			7 Days					
Date Coding Machine			2 Days					
Laser Marking Machine			3 Days					



Alibaba.com verified Supplier  
Assessment Report

Report No.: 22889166\_P+T

The Shortest Sampling Time	
Product Category	Shortest Lead Time
Labeling Machine	3 Days
Date Coding Machine	1 Day
Laser Marking Machine	1 Day





## Section 4: Export Business Capacity

Export Business Capacity					
4.1 Market Distribution (Previous 12 Months)					
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)		
North America	Labeling Machine, Date Coding Machine, Laser Marking Machine	805000	7		
South America	Labeling Machine, Date Coding Machine, Laser Marking Machine	345000	3		
Eastern Europe	Labeling Machine, Date Coding Machine, Laser Marking Machine	230000	2		
Southeast Asia	Labeling Machine, Date Coding Machine, Laser Marking Machine	460000	4		
Africa	Labeling Machine, Date Coding Machine, Laser Marking Machine	230000	2		
Oceania	Labeling Machine, Date Coding Machine, Laser Marking Machine	115000	1		
Mid East	Labeling Machine, Date Coding Machine, Laser Marking Machine	115000	1		
Eastern Asia	Labeling Machine, Date Coding Machine, Laser Marking Machine	115000	1		
Western Europe	Labeling Machine, Date Coding Machine, Laser Marking Machine	345000	3		
Central America	Labeling Machine, Date Coding Machine, Laser Marking Machine	115000	1		
Northern Europe	Labeling Machine, Date Coding Machine, Laser Marking Machine	115000	1		
Southern Europe	Labeling Machine, Date Coding Machine, Laser Marking Machine	345000	3		
South Asia	Labeling Machine, Date Coding Machine, Laser Marking Machine	115000	1		
Domestic Market	Labeling Machine, Date Coding Machine, Laser Marking Machine	8050000	70		
4.2 Main Clients					
Client Name	Main Product(s)	Total Revenue (%)			
Confidential	Confidential	Confidential			
Report No:	22889166_P+T	Report date:	16/Feb./2022	Assessed By	Tony Li
CONFIDENTIAL		All Rights Reserved		Page No:	9 of 32



## Section 5: Production Capacity

Production Capacity				
<b>5.1 Annual Production Capacity (Previous Year)</b>				
Labeling Machine 4000 Pieces; Date Coding Machine 20000 Pieces; Laser Marking Machine: 5000 Pieces				
<b>5.2 Production Capacity</b>				
Product Name	Production Line Capacity		Actual Units Produced (Previous Year)	
Labeling Machine	400 Pieces/Month		4000 Pieces	
Date Coding Machine	2000 Pieces/Month		20000 Pieces	
Laser Marking Machine	500 Pieces/Month		5000 Pieces	
<b>5.3 Production Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Cutting Machine	CA6140A	5	8	Acceptable
CNC System	HES T600	8	3	Acceptable
Drilling Machine	Z4416	20	11	Acceptable
Lathe Machine	KZT6232	20	10	Acceptable
Milling Machine	ZX6350C	8	11	Acceptable
<b>5.4 Testing Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
N/A	N/A	N/A	N/A	N/A
<b>5.5 Subcontractors</b>				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
Item	Content		Observations /Comments	
5.6	If the factory has testing capability(including qualified staff, equipment and method or certified by any organization & 3rd parties & client)		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
5.7	Subcontractors Type		<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other	
5.8	Equipment Number		61	
5.9	Production Line Number		5	



Alibaba.com verified Supplier  
Assessment Report

Report No.: 22889166\_P+T

5.10	Work Instruction	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.11	Clear Production Process	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.12	Production Management System	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.13	Production Control Capability	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



## Section 6: Quality Assurance

Quality Assurance				
<b>6.1.1 Quality Management System Certification</b>				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO9001	Beijing East Allreach Certification Center Co., Ltd	11422Q40614Ro M	The Design And Manufacture Of Code Printer And Labeling Machine	25/Jan./2022 - 24/Jan./2025
<b>6.1.2 Product Certification</b>				
Certification	Certified By	Certificate No.	Product Name	Validity Date
CE	CTB	CTB200115020 WX-ZS	Labeling Machine, NY-816, NY-822, NY-823	15/Jan./2020 - 31/Dec./2049
<b>6.2 Quality Control Management</b>				
Item	Content	Observations /Comments		
6.2.1	Is there quality control on all production lines?	<input type="checkbox"/> Yes, all production lines have adequate quality control <input checked="" type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.2.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.2.3	Who does the QC/QA Manager /Supervisor report to?	GM		
6.2.4	How many QA/QC inspectors in total?	5		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Labeling Machine	1	30	2	
Date Coding Machine	1	22	2	
Laser Marking Machine	1	20	1	



6.2.5 Average Guarantee Time		
Product Category	Num	Unit
Labeling Machine	1	Year
Date Coding Machine	1	Year
Laser Marking Machine	1	Year
6.2.6 The Longest Guarantee Time		
Product Category	Num	Unit
Labeling Machine	1	Year
Date Coding Machine	1	Year
Laser Marking Machine	2	Years
6.2.7	Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3 Supplier Management		
Item	Content	Observations /Comments
6.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No

6.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input checked="" type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
<b>6.4 After Sales Service</b>		
Item	Content	Observations /Comments
6.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input checked="" type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.4.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input checked="" type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input checked="" type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.4.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>6.5 Overseas After Sales Service</b>		
6.5.1	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.2	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input type="checkbox"/> Other



Alibaba.com verified Supplier  
Assessment Report

Report No.: 22889166\_P+T

Quality Management Process	Description	Photo
	N/A	N/A
Received the second-party or the third-party inspection records (inspection report)	Description	Photo
	N/A	N/A

## Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input checked="" type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input checked="" type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input type="checkbox"/> Yes, the units are separated and marked clearly <input checked="" type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary





## Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There are <u>20</u> R&D engineers in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	2
Graduate	8		11-20 Years	12
Junior College	12		6-10 Years	6
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 2013 2 0688244.4	A kind of color belt hot labeling machine with many labeling terminals	The Patent For Utility Model	23/Apr./2014	
ZL 2017 2 1350527.2	A kind of corner folding device suitable for a labeling machine	The Patent For Utility Model	03/Jul./2018	
ZL 2017 2 1374925.8	A kind of bottle body positioning device	The Patent For Utility Model	17/Jul./2018	
ZL 2017 2 1352870.0	Flag sticker labeling system for ice jelly bar	The Patent For Utility Model	24/Jul./2018	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
4249490	Refer to Photo	Ironing Machine, Packaging Machine, Labeling Machine, Bottle Sealing Machine	07/Feb./2007 - 06/Feb./2027	Photo in Section 11
8553212	Refer to Photo	Packaging Machine, Labeling Machine, Bottle Sealing Machine, Stamping Machine	28/Aug./2011 - 27/Aug./2031	Photo in Section 11



The Average Time For New Products Launched					
Product Category	Num	Unit			
Labeling Machine	6	Months			
Date Coding Machine	2	Months			
Laser Marking Machine	6	Months			
The Shortest Time For A New Item Launched					
Product Category	Num	Unit			
Labeling Machine	3	Months			
Date Coding Machine	1	Month			
Laser Marking Machine	3	Months			
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
If yes, please list all key equipment used:	Computer				
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
If yes, please list the main software used:	CAD				
Please list all certifications and/or qualifications of the R & D department:	N/A				
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No				
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input checked="" type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No				
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No				
Are the designed products confirmed by the customers?	<input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No				
Report No:	22889166_P+T	Report date:	16/Feb./2022	Assessed By	Tony Li
CONFIDENTIAL		All Rights Reserved		Page No:	18 of 32



Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input checked="" type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No	
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product	
<b>New Products Launched quantity for each year</b>		
Product Category	Num	Unit
Labeling Machine	3	Styles
Date Coding Machine	5	Styles
Laser Marking Machine	2	Styles
<b>8.2 R&amp;D Real Case Description</b>		
Customer's Name	Confidential	
Customer's Location	Confidential	
Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
<b>8.3 Design Process</b>		
Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
<b>8.4 Design Devices</b>		
Device 1	Device 2	Device 3
Confidential	Confidential	Confidential



## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The Organization Is Going To Sales Grow 50% and Capacity Increase 50% Than Last Year.	1 Year

## Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw Material		Raw Material		Processing Accessories
4		5		6	
	Parts Processing		Assembling		Testing
7		8		9	
	Testing		Packing		Storage

### Section 11: Certification & Photos

Certification & Photos	
<p><b>Certification &amp; Photos -- Business License (Original)</b></p>	<p><b>Certification &amp; Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection</b></p>
	
<p><b>Certification &amp; Photos -- Permit for Opening Bank Account</b></p>	<p><b>Certification &amp; Photos -- Import And Export Registration</b></p>
	





Alibaba.com verified Supplier  
Assessment Report

Report No.: 22889166\_P+T

Certification & Photos -- Customs Certification

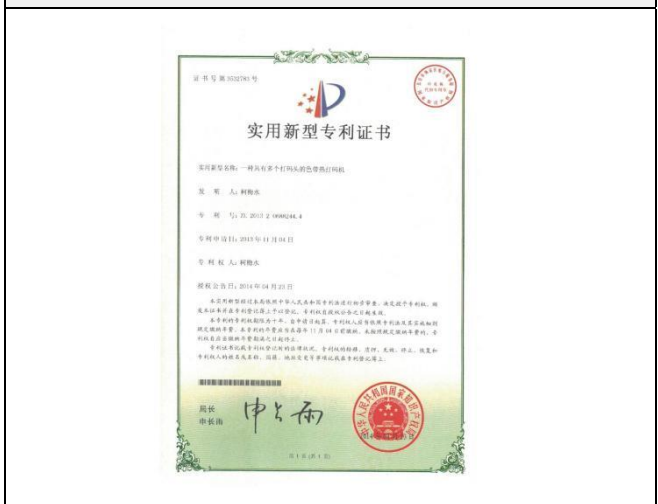


Certification & Photos -- New Hi-Tech Enterprise



Patent Photos

Certification & Photos -- Patent 1



Certification & Photos -- Patent 2





Alibaba.com verified Supplier  
Assessment Report

Report No.: 22889166\_P+T

Certification & Photos -- Patent 3



Certification & Photos -- Patent 4



Product Certification Photos

Certification & Photos -- CE



Certification & Photos -- N/A

N/A

Report No:	22889166_P+T	Report date:	16/Feb./2022	Assessed By	Tony Li	
CONFIDENTIAL		All Rights Reserved			Page No:	24 of 32






Alibaba.com verified Supplier  
Assessment Report

Report No.: 22889166\_P+T

**Quality Management System Certification Photos**

<p><b>Certification &amp; Photos -- ISO 9001</b></p>	<p><b>Certification &amp; Photos --N/A</b></p>
	<p style="text-align: center;">N/A</p>

**Trademark Photos**

<p><b>Certification &amp; Photos -- Refer to photo</b></p>	<p><b>Certification &amp; Photos -- Refer to photo</b></p>
	



## Section 12: Company and Product Samples

Company and Product Samples	
<b>Company Gate</b> 	<b>Office Building</b> 
<b>Office</b> 	<b>Showroom</b> 
<b>Workshop</b> 	<b>Workshop</b> 



**Workshop**



**Workshop**



**Product Sample-- Labeling Machine**



**Product Sample-- Labeling Machine**



**Product Sample-- Labeling Machine**



**Product Sample-- Date Coding Machine**





Product Sample-- Date Coding Machine



Product Sample -- Laser Marking Machine





## Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Labeling Machine	1200 Pieces	Confidential
Date Coding Machine	10050 Pieces	Confidential
Laser Marking Machine	100 Pieces	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	20	
No. of suppliers (which cooperated over 2 times)	15	
No. of provinces which cooperation suppliers belong to	6	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	According to client's requirements	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	According to client's requirements	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (In the last 12 Months)	Shortest Lead Time
Labeling Machine	1 Piece	3 Days
Date Coding Machine	1 Piece	1 Day
Laser Marking Machine	1 Piece	2 Days



<b>MOQ (In the last 12months)</b>	<input checked="" type="checkbox"/> Less than 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> More than 300
-----------------------------------	---

**13.3 Real Case for Large Contract**

Products Name	Order (In the past 12 Months)	Shortest Lead Time
Labeling Machine	80 Pieces	30 Days
Date Coding Machine	500 Pieces	20 Days
Laser Marking Machine	50 Pieces	30 Days

**13.4 Overseas after-sales service capacity**

If yes, what onsite after-sales services are included	N/A
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Other:	N/A
Average response time:	
Num	Unit
N/A	N/A

**13.5 After-sales Service Capacity**

Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
--------------------------------------	--

## Section 14: Service Capabilities

14.1 Experience with Large-scale Procurement Contracts		
Have you had a procurement contract with a Fortune 500 company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
The country/region of your overseas service center	N/A	
14.2 Overseas Showroom		
Do you have an overseas showroom?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Country/Region	N/A	
14.3 Offline Trade Show		
Have you participated in offline trade shows?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Tradeshow name	PACKEX INDIA	Official images from the trade show 
Date attended	13-15/Sep./2019	
Host Country/Region	India New Delhi	



## Section 15: Supply Chain Capability

15.1 Centralized Procurement	
In the past 12 months, have you sold products from at least three sub-categories?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
15.2 Overseas Warehouse	
Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Country/Region	N/A

-- End of Report --